



COWICHAN VALLEY REGIONAL DISTRICT

Request for Quotations

For

Ornamental Street Light LED Upgrades

Request for Quotation No.: **ES-024-17**

Issued: **July 5, 2017**

Submission Deadline: **July 20, 2017 @ 2 p.m. local time**

COWICHAN VALLEY REGIONAL DISTRICT
175 INGRAM STREET
DUNCAN BC V9L 1N8
www.cvrld.bc.ca

INTRODUCTION

Invitation

This Request for Quotations (“the RFQ”) issued by The Cowichan Valley Regional District (“the CVRD”) is an invitation to submit non-binding offers for the provision of **Ornamental Street Light LED Upgrades** as further described in Appendix A for the Rates established in Appendix B.

Submission Instructions

Quotations must be sent by email to the RFQ Contact at the email address set out below or delivered to the following address:

Cowichan Valley Regional District
175 Ingram Street
DUNCAN, BC V9L 1N8

Attention: Anthony Jeffery, Procurement Officer
Email: purchasing@cprd.bc.ca

The complete quotation must be received in the inbox of the RFQ Contact’s email address or delivered to the above address by the Submission Deadline. Quotations received after the Submission Deadline will not be considered.

It is the intention of the CVRD to enter into a contract with one (1) legal entity.

RFQ Timetable

Event	Date
Release of RFQ	July 5, 2017
Deadline for Questions	July 13, 2017
Deadline for Issuing Addenda	July 17, 2017
Submission Deadline	July 20, 2017 @ 2:00 p.m. local time

The RFQ timetable is tentative only, and may be changed by the CVRD at any time prior to the Submission Deadline.

Evaluations of Quotations

The CVRD will conduct the evaluation of quotations in the following two stages:

Stage I – Mandatory Requirements

The mandatory requirements for this RFQ are each quotation **must include** a Submission Form (Appendix B) completed and signed by an authorized representative of the respondent. Subject to the Terms of Reference and Governing Law (Appendix C), those quotations that do not satisfy the mandatory requirements as of the Submission Deadline will be disqualified and will not be evaluated further.

Stage II – Rated Criteria

Stage II will consist of a scoring of quotations on the basis of the rated criteria as set out in Section C of the RFQ Particulars (Appendix A). In addition to submitting the Pricing Form, respondents should respond to any rated criteria categories set out in Section C of the RFQ Particulars (Appendix A).

Selection of Top-Ranked Respondent

Subject to the Terms of Reference and Governing Law (Appendix C), the top-ranked respondent as established under the evaluation will be selected to enter into a contract for the provision of the Deliverables. The respondent selected pursuant to this RFQ process will be informed in writing. Respondents not selected will also be informed in writing. The selected respondent will be expected to enter into a contract within the timeframe specified in the selection notice. Failure to do so may, among other things, result in the disqualification of the respondent and the selection of another respondent or the cancellation of the RFQ.

APPENDIX A – RFQ PARTICULARS

A. THE DELIVERABLES

The CVRD is requesting quotes from qualified and experienced electrical contractors to supply and install energy efficient lighting technologies to replace existing ornamental street lighting systems at the following five (5) communities/subdivisions: Arbutus Mountain Estates Phase 1; Arbutus Mountain Estates Phase 2 (optional scope); Cobble Hill Village; Twin Cedars; Sentinel Ridge (optional scope); and Twin Cedars (optional scope). The intention is to maintain existing lighting levels by replacing existing lamps with new LED lamps and photocells to reduce electricity consumption and maintenance requirements.

System Requirements

- a) All proposed LED lamps will provide equivalent, or less light output (i.e. lumens) to existing lamps.
- b) Voltage is assumed to be 120/240V.
- c) All proposed LED lamps will:
 - i. Maintain existing colour temperature (assume 3000K or less).
 - ii. Have rating for 50,000 hr lamplife minimum.
 - iii. Include five (5) year warranty minimum.
- d) Replace existing lighting control system (photocells).

Scope

This project will be undertaken with involvement from CVRD staff – with representatives from the Engineering Services Department. The Scope of the assignment shall include, but is not limited to the following:

- a) Supply and install all equipment, material, labour, tools, and warranty for the project as per the System Requirements). All installations shall comply with all applicable codes, standards, and regulations. All installations shall be inspected and approved by BC Safety Authorities and CVRD;
- b) Obtain all required permits;
- c) All equipment must be CSA certified and sourced from a reputable supplier;
- d) All freight and local cartage costs of the equipment and material for the project;
- e) Removal and recycling of existing equipment except where specified and agreed upon by the CVRD;
- f) Complete all repair work to return space to prior aesthetic condition, and refinish damaged or marred factory finish to factory finish;
- g) Inform CVRD for regular inspections and final inspection;
- h) Provide a site instruction and training session for the CVRD site operators;
- i) Provide one (1) digital and two (2) hard copies bound in binders which include all spec sheets, installation/maintenance instructions and warranty information for the equipment;
- j) Warranty information should include details on process and timing to replace malfunctioning lamps within the warranty period;
- k) Prior to placing final order, contractor must verify light count, voltages, provide spec sheets for all equipment, and obtain written confirmation from the CVRD;
- l) Provide a written Start-up/Commissioning Report confirming controls are operating as required; and
- m) The CVRD is open to concepts, designs, and innovations that will improve the quality of the delivered products which include but are not limited to the installation of proposed new lamps or equivalent.

Optional Scope

The CVRD request additional pricing for Optional Scope items. Optional Scope items will only be pursued if budget allows. Optional Scope includes:

- a) LED upgrades at Sentinel Ridge and Twin Cedars;
- b) New pole top head modules at Cobble Hill Village; and
- c) Dimming Options for all systems.

Completion Date

The CVRD is requires the completion of this project by September 30, 2017.

The provision of the Deliverables will be governed by the terms and conditions set out in Appendix C.

B. MATERIAL DISCLOSURES

The Available information on the existing system is outlined below:

No.	System Name	System Access	BC Hydro Account#	# of Lamps	INSTALLED/EXISTING make/model numbers
1	Arbutus Mountain Estates (Phase 1)	Wright Rd (off Shawnigan Lake Road)	7332422	33	(1x) CY1805-F2AP-RS3-LAC-RAL6005 TXHSPC (service base) (32x) CY1805-F2AP-RS3-LAC-RAL6005 TXHS, Ref #5866
2	Arbutus Mountain Estates (Phase 2)	Skylar Circle (off Shawnigan Lake Road)	9061182	13	(1x) CY1805-F2AP-RS3-LAC-RAL6005 TXHSPC (12x) CY1805-F2AP-RS3-LAC-RAL6005 TXHS, Ref #5866
2	Cobble Hill Village	Princess Avenue	674435	10	<i>Can't read the nameplates.</i> Original 1993 Project Specifications required Landmark Contempo 100W HPS Type III Dist. & House Shield c/w P.E cell
3	Twin Cedars	Twin Cedars Drive	7333466	26	(26x) Cyclone- CY1507-F1AP-PR3-LAC-RAL6005TX-HS-PC- Type AA, Ref #6276 Tel- 450-436-5500
				1	American Lighting- 115 15S RN120 R2FG M2 UP CS NR EC (cobra head)
4	Mill Springs	Deloume Road	9356378 / 9356380	65	(23x) ZED Z40-3-GN, 5062 #COM ZED (26x)Cyclone- Clear- CY1701-F2AP-RS3-LAC-RAL6004TX, Ref #3210-B (16x)Cyclone- Ribbed- CY1701-F2AP-PR3N-LAC-RAL6004TX
5	Sentinel Ridge	Coopers Hawk Rise	7333344	12	(9x) LUMEC-Genlyte Group- Cat #AT30- Pole- RTA40F-14, Job #93479 (3x) LUMEC- Cat #L80, Pole- SPR4D-15, Job- #109473

Please note that make/model numbers in the above table supersede information in site plans and product specifications, which can be downloaded here:

<https://ln.sync.com/dl/bd985fa30/saq9rdaz-dq5xte6i-dc28rp5y-fqztwmcc>

The winning proponent will need to provide the following documentation:

1. Certificate of Insurance requirements
2. WorksafeBC Clearance letter

C. RATED CRITERIA

Stage II will consist of an evaluation of the quotation to determine the high score based on the following criteria:

Rated Criteria Category	Weighting (Points)
1. Pricing	75
2. Product Specifications	25
Total Points	100

Information for Evaluation

1. Pricing is worth 75 points of the total score.

Pricing will be scored based on a relative pricing formula. Each respondent will receive a percentage of the total possible points allocated to price relative to the lowest bid price, based on the following formula:

$$\text{lowest price} \div \text{respondent's price} \times \text{total available points} = \text{respondent's score}$$

2. Product Specifications is worth 25 points of the total score.

Please include product specifications sheets and warranty information for proposed LED Technologies with your submission. Product will be scored based the following criteria:

25	Excellent	Exceeds the system requirements of the criterion in ways which are beneficial to the CVRD's needs.
15	Average	Adequately meets most of the system requirements of the criterion. May be lacking in some areas which are not critical.
5	Poor	Barely meets most of the system requirements of the criterion to the minimum acceptable level. May be lacking in some areas which are not critical.
0	Unsatisfactory	Does not satisfy the system requirements of the criterion in any manner.

APPENDIX B – SUBMISSION FORM

Respondent Information

Please fill out the following form and name one person, to be the contact for this RFQ response and for any clarifications or amendments that might be necessary.	
Full Legal Name of Respondent:	
Any other relevant name under which the respondent carries on business is:	
Street Address:	
City, Province/State:	
Postal Code:	
Phone Number:	
Fax Number:	
Company Website (if any):	
RFQ Contact Person and Title:	
RFQ Contact Phone:	
RFQ Contact Facsimile:	
RFQ Contact E-mail:	

Non-Binding Pricing

Non-binding rates shall be provided in Canadian funds, inclusive of all applicable duties and taxes except for applicable sales taxes, which should be itemized separately. Please note this RFQ is specifically for and will be rated on the Minimum Scope (green cells below). Please provide an Optional Price for Optional Scope (orange cells below). Optional Scope items will only be pursued if budget allows.

No.	System Name	Price for Minimum Scope (excluding GST)	Price for Optional Scope (excluding GST)		
		LED Upgrade (including photocells)	LED Upgrade (including photocell)	New Pole Top Head Module	Advanced Controls (dimming)
1	Arbutus Mountain Estates (Phase 1)				
2	Arbutus Mountain Estates (Phase 2)				
2	Cobble Hill Village				
3	Twin Cedars				
4	Mill Springs				
5	Sentinel Ridge				
SUB TOTAL					
GST					
OTHER APPLICABLE TAXES					
GRAND TOTAL					

An excel file of the Pricing Table can be downloaded from here:
<https://ln.sync.com/dl/f30803e50/cw2rqfu2-da5jicnq-y5wabfad-8q5tij7q>

Acknowledgement of Terms of Reference and Governing Law

The respondent acknowledges that this RFQ process will be governed by the specific Terms of Reference and Governing Law set out in this RFQ and that, among other things, the Terms of Reference and Governing Law confirm that this procurement process does not constitute a formal legally binding bidding process and that there will be no legal relationship or obligations created until the CVRD accepts the respondent's offer in writing.

Ability to Provide Deliverables

The respondent has carefully examined this RFQ and has a clear and comprehensive knowledge of the Deliverables required. The respondent represents and warrants its ability to provide the Deliverables in accordance with the pricing set out below.

Addenda

The respondent is deemed to have read and accepted all addenda issued by the CVRD prior to the Deadline for Issuing Addenda. The onus is on respondents to make any necessary amendments to their quotations based on the addenda. The respondent is requested to confirm that it has received all addenda by listing the addenda numbers, or if no addenda were issued by writing the word "None", on the following line: _____ . Respondents who fail to complete this section will be deemed to have received all posted addenda.

Conflict of Interest

"Conflict of Interest" includes, but is not limited to, any situation or circumstance where:

- (a) in relation to the bidding process, the respondent has an unfair advantage or engages in conduct, directly or indirectly, that may give it an unfair advantage, including but not limited to (i) having or having access to information in the preparation of its quotation that is confidential and not available to other respondents; (ii) communicating with any person with a view to influencing preferred treatment in the RFQ process; or (iii) engaging in conduct that compromises or could be seen to compromise the integrity of the open and competitive RFQ process and render that process non-competitive and unfair; or
- (b) in relation to the performance of its contractual obligations contemplated in the contract that is the subject of this procurement, the respondent's other commitments, relationships or financial interests (i) could or could be seen to exercise an improper influence over the objective, unbiased and impartial exercise of its independent judgement; or (ii) could or could be seen to compromise, impair or be incompatible with the effective performance of its contractual obligations.

If the box below is left blank, the respondent will be deemed to declare that: (1) there was no Conflict of Interest in preparing its quotation; and (2) there is no foreseeable Conflict of Interest in performing the contractual obligations contemplated in the RFQ.

Otherwise, if the statement below applies, check the box.

- ☐ The respondent declares that there is an actual or potential Conflict of Interest relating to the preparation of its quotation, and/or the respondent foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the RFQ.

If the respondent declares an actual or potential Conflict of Interest by marking the box above, the respondent must state on a separate sheet details of the actual or potential Conflict of Interest.

Signature of Witness:

Signature of Respondent Representative:

Name of Witness:

Name and Title:

Date of Signature:

I have authority to bind the Respondent.

APPENDIX C - TERMS OF REFERENCE AND GOVERNING LAW

In responding to this RFQ, each respondent must submit a completed and signed Submission Form (Appendix B) that, among other things, acknowledges its acceptance of the following RFQ Terms of Reference and Governing Law:

- (a) This RFQ process is not intended to create a formal, legally binding bidding process and shall not give rise to the legal rights or duties applied to a formal Contract A binding bidding process or any other legal obligations arising out of any tendering process contract or collateral contract, and instead shall be governed by the common law applicable to direct commercial negotiations.
- (b) No legal obligation regarding the procurement of any good or service shall be created until the CVRD and the selected respondent have entered into a written contract for the Deliverables.
- (c) Neither party shall have the right to make any claims (in contract, tort, or otherwise) against the other with respect to the award of a contract, failure to award a contract or a decision of the respondent to withdraw its quotation.
- (d) The CVRD may cancel this RFQ process at any time.
- (e) Procurements falling within the scope of Chapter 5 of the Agreement on Internal Trade and/or the New West Partnership Trade Agreement are subject to those trade agreements but that the rights and obligations of the parties will be governed by the specific terms of this RFQ.
- (f) The respondent consents to the collection and use by the CVRD of the information as contemplated under this RFQ for the uses contemplated under this RFQ.
- (g) The respondent will bear its own costs associated with, or incurred in, the preparation and presentation of its quotation, including, if applicable, costs incurred for interviews or demonstrations.
- (h) Respondents may direct questions or seek additional information in writing by e-mail to the RFQ Contact on or before the Deadline for Questions. The CVRD is under no obligation to provide additional information but may do so at its sole discretion. It is the responsibility of the respondent to seek clarification from the RFQ Contact on any matter it considers to be unclear. The CVRD is not responsible for any misunderstanding on the part of the respondent concerning this RFQ or its process.
- (i) This RFQ may be amended only by addendum issued in accordance with this section. If the CVRD, for any reason, determines that it is necessary to provide additional information relating to this RFQ, such information will be communicated to all respondents by addendum. Each addendum forms an integral part of this RFQ and may contain important information, including significant changes to this RFQ. Respondents are responsible for obtaining all addenda issued by the CVRD. In the Submission Form (Appendix B), respondents should confirm their receipt of all addenda by setting out the number of each addendum in the space provided.
- (j) When evaluating quotations, the CVRD may request further information from the respondents or third parties in order to verify, clarify or supplement the information provided in the respondent's quotation, and the CVRD may revisit and re-evaluate the respondent's quotation or ranking on the basis of any such information.
- (k) The CVRD may consider the respondent's past performance on previous contracts or any other information considered relevant by the CVRD when determining the acceptability of a respondent.
- (l) The CVRD may disqualify a respondent for any conduct, situation or circumstance that constitutes a Conflict of Interest, as solely determined by the CVRD. "Conflict of Interest" shall have the meaning ascribed to it in the Submission Form (Appendix B).

- (m) Respondents shall not engage in any illegal business practices, including such activities as bid-rigging, price-fixing, bribery, fraud or collusion. Respondents shall not engage in any unethical conduct, including lobbying or other inappropriate communications; offering gifts to elected officials, employees, officers or other representatives of the CVRD; deceitfulness; submitting quotations containing misrepresentations or other misleading or inaccurate information; or any other conduct that compromises or may be seen to compromise the competitive process.
- (n) The CVRD may elect not to consider a respondent who engages in conduct prohibited by this RFQ or whose quotation contains misrepresentations or any other inaccurate, misleading or incomplete information.
- (o) The CVRD may prohibit a respondent from participating in a procurement process based on poor past performance or inappropriate conduct in a prior procurement process, including but not limited to (i) illegal and unethical conduct; (ii) the submission of quotations containing misrepresentations or any other inaccurate, misleading or incomplete information, (iii) the refusal of the respondent to honour submitted pricing or other commitments, or (iv) any conduct, situation or circumstance determined by the CVRD, in its sole and absolute discretion, to have constituted an undisclosed Conflict of Interest.
- (p) Respondents may request a debriefing after receipt of a notification of the outcome of the procurement process. All requests must be made in writing to the RFQ Contact and must be made within sixty (60) days of such notification. The intent of the debriefing information session is to aid the respondent in presenting a better submission in response to subsequent procurement opportunities. Any debriefing provided is not for the purpose of providing an opportunity to challenge the procurement process or its outcome.
- (q) The CVRD makes no guarantee of the value or volume of work to be assigned to the successful respondent. The contract with the selected respondent will not be an exclusive contract for the provision of the described Deliverables. The CVRD may contract with others for goods and services the same as or similar to the Deliverables or may obtain such goods and services internally.
- (r) These terms (i) are intended to be interpreted broadly and independently (with no particular provision intended to limit the scope of any other provision); (ii) are non-exhaustive and shall not be construed as intending to limit the pre-existing rights of the parties to engage in pre-contractual discussions in accordance with the common law governing direct commercial negotiations; and (iii) are to be governed by and construed in accordance with the laws of the province of British Columbia and the federal laws of Canada applicable therein.